

# Company Profile for Dibanisa Training Brokers cc

## The Company:

Dibanisa Training Brokers is a company that matches individuals and organisations of any size to appropriate training and training providers. The company has a lean, efficient structure with sound Management practices and a product range with a proven clientele and an increasing demand.

Dibanisa Training brokers is a Closed Corporation, of which the founder members have extensive experience in facilitating and assessing learners and are registered THETA (Tourism, Hospitality & Sport Education and Training Authority) Assessors and Moderators

The company's strength lies in its ability to deliver tailored training and training providers that are experienced and credible to different markets as well as to anticipate client trends and demands. This comes from the management's policy of listening to our customers needs. The management's determination and drive, sets the business at a very high level for success.

## The Need:

From the client perspective, the growth of training providers, both public and private, providing accredited or non accredited training or learning opportunities, has led to a confusing selection of providers and methods of delivery.

Many clients in regional areas require help in matching their training needs to available training provision, or in negotiating training customised to their needs. Equally, many providers cannot easily identify potential clients in regional areas.

## Why use us:

We realise as an organisation you don't always have the time to research the market for credible, knowledgeable, experienced training providers with the appropriate training for your staff and that will add the value that you require.

For this reason Skills development within your organisation might be lacking and staff training needs are not a priority any longer. Investing in your staff means investing in the future of your company. Failing to do this could contribute to employees having low morale, feeling discouraged, have no vision and the company showing a decrease of productivity and Profitability.

At Dibanisa Training brokers, our ambition is to assist you and your organisation to achieve your skills development goals and satisfy your training needs by ensuring that the training you invest in is of the highest quality available, and is set at a realistic price.

We recognise the importance of building relationships with providers and clients and utilising networks as they play an important role in creating environments for learning and delivering effective training outcomes for clients.

By using Dibanisa, it will enable you as a Skills Development Manager to focus the use of your time and energy to deliver an effective training strategy for your organisation, without the bother of managing external providers.

We provide this service to you at absolutely no cost. Our fees are paid for directly by the training provider with no increase in training fees.

As a reputable training broker we are interested in ongoing relationship principles and uniting appropriate training providers to our client's.

## What we offer:

Dibanisa works with you to identify your organisations skills development needs. We have a wide range of credible and knowledgeable providers. If any of our training providers cannot provide the training required by you, we are able to research and appraise the wide range of providers and their contributions on your behalf.

Once we have interviewed the provider we will supply you with written report detailing information such as their credibility, knowledge, course outline, pricing, availability as well as two trade references.

We provide this service to you at absolutely no cost. Our fees are paid for directly by the training provider with no increase in training fees.

Dibanisa furthermore has experienced developers who have the capacity to custom design any training requirements for your organisation. We pride ourselves in our professionalism and work excellence to produce such custom training.